



Extra control orders



Valspar Industrial Line



Personnel day

# NEWS THAT GRABS YOU

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## Octoral

If you would like to receive more copies of our next Newsletter or would like to receive a digital copy instead, please send us an email.



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## Extra Control Orders

In the notion of ongoing quality improvement De Beer Lakfabrieken B.V. has integrated a couple of new quality control steps to insure you of good and complete deliveries.

From now on all pallets (excluding container shipments) will be, after all the items are collected, checked to insure that all the right products and amounts are present. You will be able to recognize this control procedure by the "inspected by:" sticker on the pallet.

In addition a photo is taken of each pallet before it is distributed. This picture will be stuck on to the pallet and stored in our archives.

We trust that by implementing this extra step into our quality control procedure that we have given you an even better guaranty that your order was distributed in the appropriate state.



## Information through the Website

The website [www.octoral.com](http://www.octoral.com) contains the TDS and MSDS updates\*, the colour box updates and the latest edition of the newsletter.

Also due to the new VOC legislation 2004/42/EC a large number of Technical Data Sheets have changed. Therefore it is very important that you use the latest version of the TDS', version 2.1 and further for Octoral products. We would like to ask you to read the new Technical Data Sheets before using a product.

Of course you can also find the TDS' and MSDS' on the COINS cd-rom version 6.0 and further but for updates for the time in between two COINS versions you can find the latest updates on our website.

## Additions/updates to colour documentation

As from August, the following additions/updates are available:

- COINS CD-rom 6.2; date 03-08-2007
- Connex CD-Rom
- Update Colour Box

As from August, the updates for which you have registered will be sent to you with current orders. If you do not have any orders on hand, we shall send them separately. If you have not received anything by the middle of September, please let us know. Please also inform us if you do not receive the right amount of updates.

## Addition Colour Box

Over a year ago we've introduced our new Colour Box to our clients. The response was very good; nevertheless we have received some response concerning the colour accuracy of some chips. It's obvious that we aim at providing the best possible appliances. Therefore we have decided to replace some chips by new, better chips. Consequently the next update will contain more colour chips than you're used to from us.

We kindly ask you to incorporate the new chips into your Colour box a.s.a.p.

\*) Searching for TDS' and MSDS' on the website  
 You can find the TDS' and MSDS' by entering the product code or a description in English on the page technical information and/or material safety data sheets of the website.



MS Clear Lacquer



Personnel day



Happy holiday

# NEWS THAT GRABS YOU

## MS Clear Lacquer C240 replaces MS Clear Lacquer C140

At the start of last year, we brought in the MS Clear Lacquer C240 product as an addition to the MS Clear Lacquer C140 range. Various aspects of this clear lacquer have been further improved, for example: processing, flow characteristics, drying and the external appearance. The range of applications of this new clear lacquer is the same as that of the MS Clear C140.

We would ask you to bear in mind that after September 2007, we will no longer be producing the MS Clear lacquer C140. After that date, the product will only be available for as long as stocks last, after which it will be automatically replaced by the new MS Clear Lacquer C240. The same hardeners will be available for the MS Clear Lacquer C240 as for the C140.

This MS Clear Lacquer will be available in 1 and 5 litre packs. For further information, please contact your Sales Manager.



## New options in COINS

New functions have been added to the COINS CD-Rom starting from version 6.0 to try to accommodate the wishes of the users even better. A couple of these new features are:

- Company Data. There is a new option that allows one to check a box saying EU in the Company Data section. This then ensures that only products that are legal by current EU laws and restrictions are presented.
- Weighing primer and clear coats. This new weighing option has a couple of advantages, e.g.: precision, complete VOC ledger, consumption information and operator information .
- Recipe and formula history. This option is made to use with formulations that are changed or reformatted. In some cases you might still need the old formula, that is why the old formula will remain in the system for another year.
- Management options. This option allows the user to analyse consumption, cost per job, and operators and other factors.
- Calculating formulas. The best way to work with COINS is through a scale connection. When there is an excess in mixing colour COINS can automatically recalculate the desired formula. When working without a scale connection the same process can be done manually by selecting the over poured substance and hitting the "recalculation" button.

There are another couple of key features that will be included in the COINS CD-Roms after version 6.0:

- Interface improvements
- Weighing the product
- Formula data of the Valspar Industrial Line (VIL)
- Consumption data
- Selection of colour system

## Personnel day

On June the 15<sup>th</sup> was De Beer Lakfabrieken B.V.'s annual personnel day. Early in the morning we all met at the docks of Muiden to then be split into groups. It was quite obvious that it was going to be an active day on the water! There was one large steam-engine boat and we had 6 race sail boats to our disposal. After a fantastic and exciting day on the water we were welcomed in the lock by an orchestra which entertained us as we made our way back to the docks. At the end of the day there was a barbeque which insured that everybody went home not only tired but satisfied as well.

