



Technical meeting



Valspar Industrial Line



Colour samples

NEWS THAT GRABS YOU

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Octoral

If you would like to receive more copies of our next Newsletter or would like to receive a digital copy instead, please send us an email.



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NACE

The International Autobody Congress and Exposition (NACE), one of the world's biggest conventions in the field of automobile repair, will be held in Las Vegas, USA on 1-3 November 2007. Thousands of people from the US and abroad attend the event every year. NACE distinguishes itself from European trade fairs because of its size and the extraordinarily commercial approach of the exhibitors and the convention organisation. Everyone who is anyone in automobile repair products is present at NACE to inform visitors and to answer any possible question they may have. Of course, Valspar will also be represented at the convention.

Valspar Industrial Line

From now on most Valspar Multi Industrial mixing colours will also be available in 20 liter packaging and there is a new Ready Made mixing colour that has been added: MIR723 Special Black. Also added to the assortment are the Uni Acryl Filler UP769 and the Uni Coating Additive UD469.



The complete collection can be seen on the product overview that was added to this newsletter. Extra copies of the overview and the leaflet "Valspar goes industrial" can be ordered from our order office.

New transparent red colour component W43

We will shortly be introducing a new colour component into our range: the W43. This is a clear red lacquer, which we have introduced to achieve a wider range of bright and deep reds, and which is needed for a number of new colours and colours that will come onto the market next year.

Technical meeting in Rome

The annual De Beer Lakfabrieken B.V. technical meeting was held in Rome this summer. Twenty-four technicians from around the world attended and exchanged a wealth of ideas. Of course, there was also time to relax and get to know one another better. One day was spent exploring Rome (see photo). It was a very successful meeting, which will undoubtedly be repeated next year.

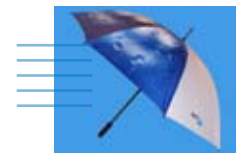




Valspar Industrial Line



Colour samples



Octoral umbrella

NEWS THAT GRABS YOU

Additions/updates to colour documentation

As from November, the following additions/updates are available:

- COINS CD-rom
- Connex CD-Rom
- Update Colour Box

As from November, the updates for which you have registered will be sent to you with current orders. If you do not have any orders on hand, we shall send them separately. If you have not received anything by the beginning of January, please let us know. Please also inform us if you do not receive the right amount of updates.

2008 Diaries and poster calendars

The diary and calendar posters you are registered for will be sent from the end of October.

NOTE: The last microfiches

In May 2007 the final update of the microfiches was issued (Octocryl, Octobase, Octocoat and vehicle colours). We would advise you not to use these microfiches any more after January 2008 and to order our COINS CD before the end of the year.

It will save both time and money if you and your customers work with COINS instead of microfiches.

At the same time, with the most recent issue of COINS you will always have the latest update of all systems and technical and application information and safety sheets on CD.

Would you like to change over from microfiches to COINS? If so, please contact our Sales Office at: info@octoral.com or call +31-320-264665.

Plastic bottles in boxes of 6

Before the end of Q4 2007, all products will be packaged in 1-litre plastic bottles that will come in boxes of six. This will also apply to products that are now delivered in boxes of 8. The boxes have been revamped and made more compact and the new external dimensions are 260 x 175 x 233. For articles that are already packed in boxes of six – the Octoral Colour Additives and the Special Inks from the Valspar Industrial Line – only the box will change. For articles that will be reduced from eight to six per box – the barcode on the box will also change.

The following products will be affected:

- Washprimer Hardener H170
- Octobase Eco Thinner TW80

Colour Samples

Octoral bases its colour formulations on original car colours. The best way to gather information about these colours is to collect car parts painted in the original colours. To improve our colour performance, we are permanently collecting these samples. We would like your assistance in this. The more samples we collect, the more accurate our colour offering will be, and the better results you will have.



Golf / Storm Umbrella

Be prepared for stormy weather with this wonderful Octoral Golf / Storm umbrella. This big umbrella is hand opened wind proof and is 130 cm in diameter. It has plenty of room to protect you (and your partner). This umbrella can be ordered quoting article number 695109000.



Holidays De Beer Lakfabrieken B.V.

Due to Christmas and New Year's Day our company will be closed from

Monday the 24th of December 2007 until Wednesday the 2nd of January 2008.

When placing orders, please take this into account concerning your stock and new orders.